

IPMD Connections

Insurance Professionals of Miami-Dade
Established 1971

October 2007



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Message from your President

Greetings!!

The Southern Three Meeting, hosted by the Insurance Professionals of Miami-Dade, held on September 15, 2007 was a success!! Joining us were local association members from the Insurance Professionals of the Palm Beaches, Insurance Professionals of South Florida, Latin American Association of Insurance Agencies, and a few prospective returning members.

The following announcements were made at the meeting:

- Glenda Griffin announced she is running for State Council Public Relations Chairman
- I announced running for State Council Membership Chairman
- Nestor Rivero, LAAIA President-Elect, announced the desire to collaborate with IPMD during his upcoming term
- All IPMD Board Members will be attending the State Council Meeting this year in Daytona, FL

Please be sure to peruse through the website and check out the education classes scheduled for November and December. Also, be sure to review the Proposed Florida Council By-Law Amendments posted. Feel free to contact me to discuss any of the proposals.

Until next month, be **I**nnovative
Passionate
Motivated
Diligent

Roslyn

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IPMD – Monthly Meeting Info

The next meeting of the Insurance Professionals of Miami Dade has been cancelled due to an I.P.M.D Board of Directors Meeting to plan for the upcoming State Meeting in November.

The meeting will be held at:
MacNeill Group (1300 Sawgrass Corporate Pkwy, #300,
Sunrise, FL 33323)



2007/2008 Board of Directors



Roslyn Vargas

rvargas@macneillgroup.com

President/Membership

Martha Valdes-Diaz

mvdiaz@macneillgroup.com

Vice President

Caridad Garcell

cgarcell@macneillgroup.com

Parliamentarian/Treasurer

Eliana Ulloa

eulloa2@macneillgroup.com

Secretary

Janice Hoffenden

jhoffenden@macneillgroup.com

Director of Education

Marie Greene

mgreene@macneillgroup.com

Apprentice for Director of Education

Sabrina Edwards

sedwards@macneillgroup.com

Social Events Director

Rebecca Julson

rjulson@macneillgroup.com

Public Relations/Newsletter



2007 NAIW STATE COUNCIL MEETING

What: N.A.I.W. 21st Annual Florida Council Meeting

When: November 2nd – 4th 2007

Where: Hilton Daytona Beach Oceanfront Resort at Ocean Walk Village

Room Rates: Booked before 10/2/07
 Single/Double \$129 - Triple \$139 - Quad \$149
 RESERVATIONS - 1-866-536-8477
 Mention Group Code -NAIW

Registration:

Early Registration received prior to 10/1/07:

Full Member \$160 Non-Member \$195

Late Registration received after 10/1/07:

Full Member \$185 Non-Member \$220



2007 Florida State Council Meeting

PO BOX 354841, PALM COAST, FL 32135-4841

October 22, 2007

The North Florida Associations invite you to be a part of the "WAVES OF POSSIBILITIES" at the 21st Annual Florida Council Meeting in beautiful Daytona Beach, Florida, November 2-3, 2007. The event is being held beachside at the Hilton Daytona Beach Ocean Walk Village.

We unofficially start on Thursday November 1st with a PIAM Class taught by Glen Cook 9:00AM-5:00 PM. Other educational opportunities are on Friday November 2nd 9:00AM-12:00 Noon Ethics and 1:30 PM-2:30PM "How to get out of your inbox and back into the rest of your life" (no CE). Saturday afternoon November 3rd brings still more CE opportunities 3:00PM-4:00PM Wind Mitigation and 4:00PM-5:00PM Errors & Omissions. Wow, 12 hours of CE to benefit you and your employer.

Dress for all business sessions is business casual. (No shorts, jeans or bathing suit attire, please.)

Friday evening's welcome party is going to be a parade of "Best Dressed in Your Own Backyard". This year's competition will give each association the opportunity to dress in a theme from their geographical area of the State. Each Association will select their fav five (5) to represent them in the competition, giving each association a "fair" advantage. A panel of distinguished guest judges (not members) will decide who will take home this honor.

Don't forget the Saturday morning CPIW, CPIM, DAE breakfast and Saturday afternoon's leadership luncheon. I know you will be hanging on the edge of your seats for the announcement of who won CWC.

The last boarding call of your adventure will be Saturday Evening at our "Yachts of Fun" banquet. Pull out your favorite "evening" yachting attire for dinner and mingle with the Captain and Crew. (No shorts, jeans or bathing suit attire, please.)

Be ready to "surf" the NAIW network, race to the education finish line and be a sea of information for those looking for a mentor.

Come to Daytona Beach to drift above the waves on a parasail adventure, perfect your swing at the LPGA or the USTA, fathom the depths at the new Marine Science Center, speed it up at Daytona USA, splash and slide at Daytona Lagoon and have a great time at the 21st Florida State/Council Meeting in 2007 all at the same time.

In fellowship,

Sarah K. Ballew, CIC, CISR, ACSR, CPIW
2007 FI Council Meeting Chairman

Florida Council Reminder Notice

Important Deadlines

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Hi everyone,

Hope you are all gearing up for the Florida Council Meeting 11/1-3 in Daytona Beach. I would like to remind you of a few deadlines. Please keep in mind these deadlines as they will be adhered to strictly.

1. Deadline for applications for Candidates for Office - October 1, 2007
2. Deadline for award applications – October 1, 2007 (exception Nicky Heidler award is September 25, 2007)
3. Deadline for registration – October 1, 2007 – After October 1st additional \$35.00
4. Deadline for applications for CWC Candidates – October 6, 2007

Reminder – **ALL MEMBERS** are eligible to present applications for Insurance Professional of the Year, Rookie of the Year, Claims Professional of the Year and Individual Education Achievement Awards, unless you have been a recipient of one of these awards in the past as they are lifetime awards. Each association can have as many members apply for these awards as wish to do so. (At the Regional level only applicant from each association can apply, but Council awards are open to everyone.) The Kay Cooper Scholarship and Nicky Heidler awards have special rules for eligibility. Please refer to the all applications for the rules. **(You need not be present to win these awards, so apply, apply, apply, apply.)**

Get your applications in immediately do not delay.

Special Announcement Regarding CE: A class approved for adjusters has been added to the agenda, it will be from 9:00-11:00 on Friday 11/2/07. If you have already registered, please contact Diane Dando ddando@fbmc-ormond.com or Pat Nicholas pnicholas@bbdaytona.com to have it included on your registration. If you have not already registered, please simply check off the box for the Ethics class on Friday morning as a new class is being substituted for this class and is now approved for 2 hrs for adjusters also.

Looking forward to seeing you at the Council Meeting!

In fellowship,
Betty Ribeiro, PIAM, ACSR, CPIW, DAE
bribeiro@ribeiroinsurancegroup.com
Ribeiro Insurance Group, LLC
Phone: 407-616-3696
Fax: 407-574-7004

IPMD November Monthly Meeting – 2-hr. CE Credit Class

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The Insurance Professionals of Miami-Dade are offering a two-hour Homeowners Jeopardy course for anyone interested in obtaining CE credits.



Please see the course details below:

Course Name:

Homeowners Jeopardy (agents- #53835) (adjusters # 53834)

Course Date:

Tuesday, November 13, 2007

Location:

Howard Johnson's Plaza Hotel
7707 N.W. 103rd Street
Hialeah Gardens, FL 33016

Time:

6:00pm – 8:00pm

Instructor:

Kim Ficklin

Registration Fee: (Registration includes course materials, filing hours with the DFS, instructor fees and dinner)

NAIW Members: \$40.00

Non-Members: \$50.00

The menu for the meeting is as follows:

Salad: Mixed Salad Bowl with House Vinaigrette

Main Meal: Ropa Vieja (Shredded Beef)
Arroz Blanco (White Rice)
Yuca with Mojo
Dinner Rolls with Butter
Coffee, Decaffeinated Coffee, Iced Tea or Fruit Punch

Dessert: Coconut Cake

Please remember to bring your insurance license to class, as your agent license number is needed to receive CE credits.

Homeowners Jeopardy Registration Form

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Name _____

License Number _____

Daytime phone number _____

E-mail address _____

All registration forms should be received no later than **no later than Friday, November 9, 2007.**

Please make check or money order payable to IPMD. Mail registration form and check to:

MacNeill Group Inc., CMGA
Attn: Roslyn Vargas
1300 Sawgrass Corporate Parkway, #300
Sunrise, FL 33323

Should you have any questions please contact Sabrina Edwards at 954-331-4800 ext. 4971 or email her at sabrina.edwards@macneillgroup.com

Registration/Cancellation Policy

Check or money order must be received at least **7 days before class date**. Cancellations received **5 days prior** to the class are fully refundable. Within 3 days, a \$25 fee will be assessed. Substitutions accepted without penalty.

IPMD Offers CPIA 3

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The Insurance Professionals of Miami-Dade are offering a seven-hour CPIA course for anyone interested in obtaining their CPIA designation, in the process of completing their CPIA designation or in need of fulfilling a CPIA update. This course can also be taken to obtain 7 CE credits toward a 2-20 or 4-40 license.

To earn the CPIA designation, candidates are required to participate in a series of three, one-day *Insurance Success Seminars*. These Seminars are designed to enhance the ability of producers, sales support staff and company personnel to efficiently create and distribute effective insurance programs. This designation does require a biennial update.

Please see the course details below:

Course Name:

CPIA 3 (Sustain Success)

The course offering id # for the CPIA 3 course is not available at this time, please check back periodically. Once it becomes available it will be posted.

Course Date:

Wednesday, December 12, 2007

Location:

MacNeill Group Inc., CMGA
1300 Sawgrass Corporate Parkway, Suite #300
Sunrise, FL 33323
FRM Conference Room – 3rd Floor

Time:

8:30am – 4:30pm

Instructor:

Lisa Goin, AAI, ACSR, CPIA, CPIW

Registration Fee: (Registration includes course materials, filing hours with the DFS, CPIA Society fee, and instructor fees)

NAIW Members: \$150.00

Non-Members: \$175.00

CPIA 3 - Sustain Success Registration Form

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Name _____

License Number _____

Daytime phone number _____

E-mail address _____

All registration form must be received **no later than, Monday, December 3, 2007.**

Please make check or money order payable to IPMD. Mail registration form and check to:

MacNeill Group Inc., CMGA
Attn: Roslyn Vargas
1300 Sawgrass Corporate Parkway, #300
Sunrise, FL 33323

Should you have any questions please contact Roslyn Vargas at 954-331-4833 or email her at roslyn.vargas@macneillgroup.com

Registration/Cancellation Policy

Check or money order must be received at least **7 business days before the class date**. Cancellations received **5 days prior** to the class are fully refundable. Within 3 days, a \$25 fee will be assessed. Substitutions accepted without penalty.

Florida Council of NAIW
Bringing a Retreat to You

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January 12, 2008

MacNeill Group
1300 Sawgrass Corporate Parkway, Suite 300
Sunrise, FL 33325

Time: 8:30 am – 3:00 pm

Cost: \$35.00

Morning Coffee and Lunch included

Agenda

- 1) Time Management Seminar
- 2) 30 minute "I Can" Series (Manual included)
- 3) Round Table Discussion
"Strengths and Weaknesses in your Association" & Member Needs

Please bring an item for silent auction.
Proceeds will go to the Florida Council.

**Reservations and checks must be received no later than
December 21, 2007 to insure manual for I Can Series**

No refunds after December 21, 2007

Name: _____

Association: _____

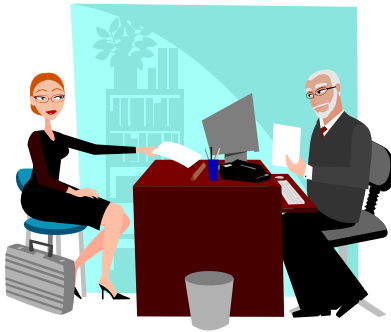
E-mail Address: _____

Phone: _____

Mail to: Helen Wright, 1868 Plumtree Drive, Deltona, FL 32725

Phone: 386-789-3577 Work: 407-647-1616 ext. 116

Email: hwright@hshinc.com



Classifieds



- Are you ready for a career change and/or ready to grow and develop with a great company? The MacNeill Group welcomes the opportunity to invest in your future and to help you achieve your goals. We will provide training to help you get started in the insurance industry and to obtain the required licenses. No prior insurance experience is required. If you are interested please fax your resume to: 954-331-4828 or email stephen.dipardo@macneillgroup.com or amy.smith@macneillgroup.com
- MacNeill Group is also seeking Personal Lines Underwriters in their Sunrise office. If you are interested in applying for this position, please fax your resume to: 954-331-4828 or email stephen.dipardo@macneillgroup.com or amy.smith@macneillgroup.com

Please submit all classified ads to ipmd@ipmd-naiw.org

Kudos

**Congratulations to ROSLYN VARGAS on attaining her CPIW!!
WAY TO GO!!**

Please let us know the milestones you have achieved, we're right behind you! If you have added alphabet soup to your name, earned a promotion, changed jobs, addition to the family, etc. we'd like to pat you on the back!

Contact us @ impd@impd-naiw.org



When's that conference??

Florida State Council Conference

Date: 11/2/07 - 11/4/07

**Place: Daytona Beach, FL
Daytona Beach Hilton**



Regional Conference

Date: 4/3/08 - 4/5/08

**Place: Macon, GA
Crowne Plaza Hotel**

National Conference

Date: 6/4/08 - 6/7/08

**Place: Scottsdale, AZ
The Westin Kierland Resort & Spa**